

Exhibit 7

From: Kevin McMurray [<mailto:Kevin.McMurray@us.usana.com>]
Sent: Thursday, February 23, 2017 1:07 PM
To: Steve Barrese <sbarrese@dilworthbarrese.com>
Subject: RE: USANA

Steve, I need to discuss this with our Executive team, but unfortunately, they are tied up in a VP retreat through tomorrow afternoon.

I'll get back to you as soon as I can.

Kevin



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From: Steve Barrese [<mailto:sbarrese@dilworthbarrese.com>]
Sent: Wednesday, February 22, 2017 9:17 AM
To: Kevin McMurray
Subject: RE: USANA

Hi Kevin,

I don't have a specific number, but if you do the math on the inventory they have on a retail sales price it equates to hundreds of millions. In that case, I don't think a seven figure number is unreasonable.

As far as a license, we did not talk about that since you had said that your client is not interested in a license agreement.

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If you have received this e-mail in error, please immediately notify us by telephone or return e-mail, and delete it without making a copy. Thank you.

From: Kevin McMurray [<mailto:Kevin.McMurray@us.usana.com>]

Sent: Tuesday, February 21, 2017 10:01 AM

To: Steve Barrese

Subject: Re: USANA

WITHOUT PREJUDICE

Hi Steve. I was wondering what your clients had in mind on the compensation issue? You had asked before if we would consider compensating your clients. I was just following up to see what they were thinking in this regard? I know you mentioned something about a license. What do you believe your clients would be willing to accept in terms of a license agreement? Would your clients be willing to accept an agreement on USANA's part to purchase a reasonable quantity of SMARTSHAKE shaker bottles?

Our Executive team simply wants to get an idea of what your clients believe is reasonable in the way of compensation in order to determine our options.

Best,
Kevin

Sent from my iPhone

On Feb 21, 2017, at 6:46 AM, Steve Barrese <sbarrese@dilworthbarrese.com> wrote:

Hi Kevin,

Your email went in my spam folder and cannot open, can you resend?

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<image001.png>

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